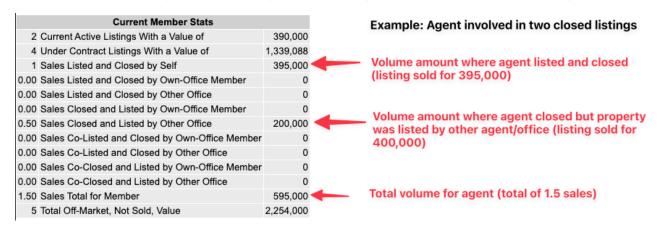
## **BROKER INVENTORY REPORT**

## CALCULATING NUMBERS & VOLUME DIFFERENCES

**UNCHECK** if volume of sold listing is split 50/50 between listing side and buyer side

Calculate numbers and volume using sides

- Each sold listing is 1.0
  - Listing side is 0.5. Buyer side is 0.5
- 50% volume for each side
  - If listing side and buyer side has the same agent listed, then agent would get 1.0 and 100% volume of sold listing
  - If listing side has one agent listed and buyer side has one agent listed, each agent would get 0.5 and 50% volume of sold listing
  - If listing side has one agent listed and buyer side has two (2) agents listed, then listing agent would get 0.5 and 50% volume of sold listing and each buyer agents would each get 0.25 and 25% volume of sold listing



**CHECKMARK** if volume of sold listing is counted for each side.

Calculate numbers and volume using sides

- Each sold listing is 2.0
  - o Listing side is 1.0. Buyer side is 1.0
- 100% volume for each side
  - If listing side and buyer side has the same agent listed, then agent would get 2.0 and 200% volume of sold listing (100% for each side)
  - If listing side has one agent listed and buyer side has one agent listed, each agent would get 1.0 and 100% volume of sold listing
  - If listing side has one agent listed and buyer side has two (2) agents listed, then listing agent would get 1.0 and 100% volume of sold listing and <u>each</u> buyer agents would get 0.5 and 50% volume of sold listing

