

BROKER INVENTORY REPORT

CALCULATING NUMBERS & VOLUME DIFFERENCES

UNCHECK if volume of sold listing is split 50/50 between listing side and buyer side

☐ Calculate numbers and volume using sides

- Each sold listing is 1.0
 - Listing side is 0.5. Buyer side is 0.5
- 50% volume for each side
 - If listing side and buyer side has the same agent listed, then agent would get 1.0 and 100% volume of sold listing
 - If listing side has one agent listed and buyer side has one agent listed, each agent would get 0.5 and 50% volume of sold listing
 - If listing side has one agent listed and buyer side has two (2) agents listed, then listing agent would get 0.5 and 50% volume of sold listing and each buyer agents would each get 0.25 and 25% volume of sold listing

Current Member Stats	
2 Current Active Listings With a Value of	390,000
4 Under Contract Listings With a Value of	1,339,088
1 Sales Listed and Closed by Self	395,000
0.00 Sales Listed and Closed by Own-Office Member	0
0.00 Sales Listed and Closed by Other Office	0
0.00 Sales Closed and Listed by Own-Office Member	0
0.50 Sales Closed and Listed by Other Office	200,000
0.00 Sales Co-Listed and Closed by Own-Office Member	0
0.00 Sales Co-Listed and Closed by Other Office	0
0.00 Sales Co-Closed and Listed by Own-Office Member	0
0.00 Sales Co-Closed and Listed by Other Office	0
1.50 Sales Total for Member	595,000
5 Total Off-Market, Not Sold, Value	2,254,000

Example: Agent involved in two closed listings

Volume amount where agent listed and closed (listing sold for 395,000)

Volume amount where agent closed but property was listed by other agent/office (listing sold for 400,000)

Total volume for agent (total of 1.5 sales)

CHECKMARK if volume of sold listing is counted for each side.

☒ Calculate numbers and volume using sides

- Each sold listing is 2.0
 - Listing side is 1.0. Buyer side is 1.0
- 100% volume for each side
 - If listing side and buyer side has the same agent listed, then agent would get 2.0 and 200% volume of sold listing (100% for each side)
 - If listing side has one agent listed and buyer side has one agent listed, each agent would get 1.0 and 100% volume of sold listing
 - If listing side has one agent listed and buyer side has two (2) agents listed, then listing agent would get 1.0 and 100% volume of sold listing and each buyer agents would get 0.5 and 50% volume of sold listing

Current Member Stats	
2 Current Active Listings With a Value of	390,000
4 Under Contract Listings With a Value of	1,339,088
2 Sides Listed and Closed by Self	790,000
0.00 Sides Listed and Closed by Own-Office Member	0
0.00 Sides Listed and Closed by Other Office	0
0.00 Sides Closed and Listed by Own-Office Member	0
1.00 Sides Closed and Listed by Other Office	400,000
0.00 Sides Co-Listed and Closed by Own-Office Member	0
0.00 Sides Co-Listed and Closed by Other Office	0
0.00 Sides Co-Closed and Listed by Own-Office Member	0
0.00 Sides Co-Closed and Listed by Other Office	0
3.00 Sides Total for Member	1,190,000
5 Total Off-Market, Not Sold, Value	2,254,000

Example: Same agent but 100% volume for each side

Volume amount where agent listed and closed (listing sold for \$395,000 - volume counted twice)

Volume amount where agent closed but property was listed by other agent/office (listing sold for 400,00 but full volume is counted for one side)

Total volume for agent (total of 3 sides)